

# THE BLENDER

School Nutrition Association—NH

11/2016

## Top stories in this newsletter



Message from President, Amy Cassidy



Fall Conference, Key-note Speaker Kern Halls



"The Great Apple Crunch"



Spring Conference  
April 8, 2017

## Message From President

We have entered the season of Fall and with that comes Winter, following fast behind! Hopefully, we have all settled into a "routine" as the school year is well under way. The annual Fall Conference was held on a rainy Saturday in October and was a great success. The conference was led off by Kern Halls who talked about change, challenges, and success. He spoke of student centered approaches and building relationships. From there, we moved into great educational sessions and a fabulous lunch. We are looking forward to another great conference in the Spring...so stay tuned!

Are you doing something fabulous in your district? Are you proud of your lunch trays? Do you want to showcase all the great effort you and your team are putting into your school lunch program? Let us highlight you!! Take pictures and send them to our Media Chair, Rhonda Peckham at [rpeckham@windhamsd.org](mailto:rpeckham@windhamsd.org) and let us do the highlighting for you!! We can include what you are doing in a Blender Newsletter and/or on the NH-SNA website. Be proud and get recognized!

SNA national is busy these days. It is time to think about Member Awards. SNA celebrates members who work every day to ensure well-nourished students across the country are prepared for success. Nominate an employee, manager, and/or director you know to be recognized for all of their great contributions! Individuals may be nominated by peers, staff, colleagues, or supervisors for these awards. All nominees must be SNA members who hold a SNA Certificate in School Nutrition or the SNS credential throughout the entire awards nomination and judging process.

Nominations are now being accepted online for the 2016-17 awards and are due by March 1, 2017. Please visit the SNA website for more information.

Procurement is on the top of all our minds...figuring out the procurement puzzle that is. To better understand and quantify the current state of procurement, the School Nutrition Association Board of Directors appointed a Task Force in Fall 2015 to explore the issue. Solving the Procurement Puzzle: Managing the Complexities of Doing Business in K-12 School Foodservice is the document that came out of the work the task force completed – please find this document at:

[www.schoolnutrition.org/procurementreport](http://www.schoolnutrition.org/procurementreport).

SNA recently launched a new Public Relations campaign to positively promote school meal programs. Lots of great resources are available to help schools promote their programs, including customizable flyers and a fun, short video. Go to [www.schoolnutrition.org/PRcampaign](http://www.schoolnutrition.org/PRcampaign) to check out all the new tools. Feeding Bodies, Fueling Minds is the new tagline.

I wish you all a happy Fall and please remember that NH-SNA is here to serve you...our members. Reach out with any questions, concerns, or ideas you may have. We welcome and value our member input!! Sincerely, Amy Cassidy RD, LD, 2016-2017 SNA-NH State President

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## Fall Conference

"There's Light at the End of Your Tunnel" was the title of Kern Halls key note. Kern Halls is a School Foodservice Consultant and Chief Innovator of Ingenious Culinary Concepts, turns empty dining halls into gold mines of student activity! By seeking out and combining just the right "ingredients" to accomplish what many call impossible: Halls gets students to "want" to dine in your cafeterias!

For more information: [Ingenious Culinary Concepts](http://www.ingeniousculinary.com)

## 3,000 Bites at Portsmouth Schools



Monday's theme, as students in all Portsmouth schools held a "Great Apple Crunch" in celebration of National Food Day and National Farm to School Month. The students and staff bit into apples at 2 p.m., and 3,000 Granite State-grown apples from Duane Family Farm's Carter Hill Orchard in Concord were purchased for the event across the city's schools.

Then a student counted down from 10 while speaking into the microphone; "3, 2, 1 ..." and the sound of hundreds of children biting into their apples filled the school gymnasium.

[Food Day](#)

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[Spring Conference April 8th](#)

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DONE TO PERFECTION.  
K-12 Food Equip.  
Procurement



Smoothie Recipes with  
Menu Graphics



SNA—NH Sponsors

## K-12 Food Equipment Procurement Best Practices

[Vulcan K-12 Food Equipment Procurement](#)

## Smoothie Recipes

Gail Koutroubas lead a workshop “Moving from An A La Carte Program to Reimbursable” she mentioned pairing a smoothie with small bagel or muffin for a complete reimbursable meal. One of our corporate sponsors has some great recipes and menu graphics to promote smoothies as part of your program.

[Guide to Smoothies K-12](#)

## SNA—NH Corporate Membership 2016-2017



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